

Subject : Supplier Integration

Advanced Early Supplier Involvement

Program overview

- 2 hours e-learning
- 2 days classroom

Product development has become an important vehicle in developing or maintaining a strong position in an increasingly competitive environment. However, the demands of new product creation performance, in terms of speed, performance and cost, are becoming difficult to meet. Involving suppliers early in the development process should be considered. The possibility of integrating suppliers into the Product Creation Process presumes a very intensive co-operation between your organization and its suppliers. If successfully done, it can be an enormous advantage in flexibility in design, costs, time-to-market, etc.

Target Audience

This program is intended for employees:

- with a bachelor or master degree (or on equivalent level via work experience) with at least 3 years of business experience;
- who are involved in integrating suppliers in the initial phases of product creation processes and/or R&D processes this encompasses not only (senior) buyers, but also engineers, controllers, facility managers and/or other key stakeholders.

Objectives

Through this program participants will be able to:

- understanding in depth why, who, when, what and how to involve parties in the Early Supplier Involvement process;
- identify business and legal risks related to Early Supplier Involvement;
- understand and able to apply tools for Early Supplier Involvement;
- apply the Early Supplier Involvement process in own practice.

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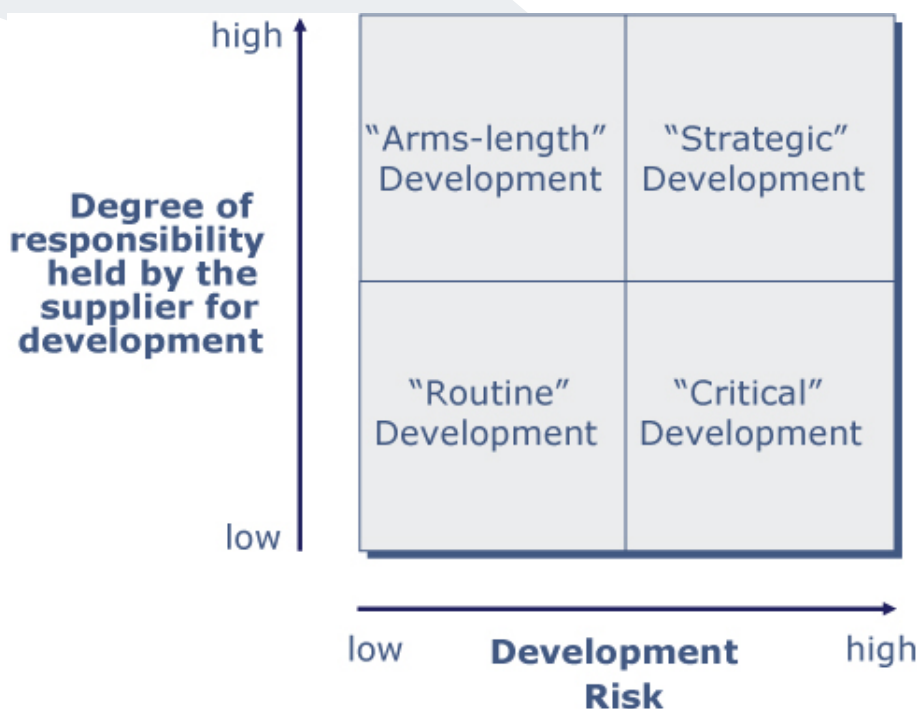
Advanced Early Supplier Involvement

Content: E-learning, 2 hours

1. Introduction World Class Excellence Framework (MSU)
2. Supplier Integration into Product Creation Process (PCP)

Content: Classroom, 2 days

- Early Supplier Involvement -Framework and processes
 - ◇ General
- Technology driven
 - ◇ Process overview
 - ◇ Potential pitfalls
 - ◇ Defining Pre-conditions
 - ◇ Defining the business requirements
 - ◇ "Scope of work"
 - ◇ Core/non core competencies
 - ◇ Market Assessment and Supplier Relationships
- Purchasing driven
 - ◇ Potential supplier capabilities
 - ◇ Criteria for supplier selection
 - ◇ Capability and maturity checks
 - ◇ Business risks (including IPR related aspects)
 - ◇ Integration of strategy



Types of collaboration