

Subject : Supply Management

Supplier Development & Quality Management

Program overview

- 2 hours e-learning
- 2 days classroom

Key objective of supplier development is to accelerate the development of supplier performance and capabilities. The participants will gain knowledge of the supplier development process and will be able to recognize opportunities by supplier management. Furthermore, focus will be on , understanding the difference aspects of supplier quality management, managing the supplier quality and understand sustainability in practice.

Target Audience

This program is intended for employees:

- with a bachelor or master degree (or on equivalent level via work experience) with at least 3 years of purchasing experience, mastering core purchasing skills;
- who are involved strategic discussions and projects with suppliers in order to increase the performance and quality of the delivered products and services.

Objectives

Through this program participants will be able to:

- understand the supplier development process;
- recognize opportunities by supplier development;
- manage a supplier development process;
- understand the different aspects of supplier quality management;
- manage the supplier quality;
- understand sustainability in practice.

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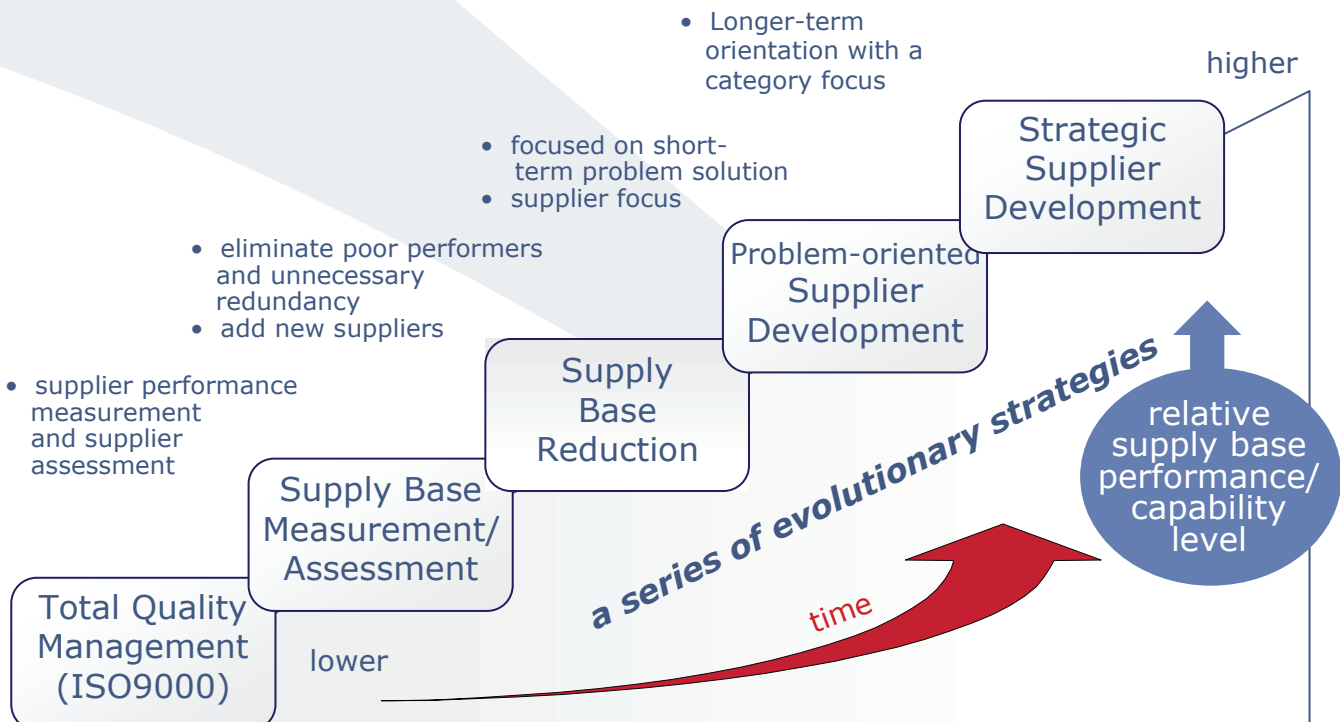
Supplier Development & Quality Management

Content: E-learning, 2 hours

1. Introduction World Class Excellence Framework (MSU)
2. Supplier Development & Quality Management

Content: Classroom, 2 days

- Introduction to Supplier Development & Quality Management (see figure)
 - ◇ Company quality programs (incl. ISO; TQM; 6Sigma)
 - ◇ Supplier quality
 - ◇ Role of purchasing
 - ◇ Audit / supplier certification
- Basic Strategy: Supplier Development
 - ◇ Product quality
 - ◇ Supplier measurement
 - ◇ Supplier base rationalization
- Advanced Strategy: Supplier Development
 - ◇ Reactive – problem oriented
 - ◇ Strategic (pro-active)
 - ◇ Barriers and solutions
 - ◇ 8D method to develop suppliers



Evolutionary Strategies