

## Subject : Supplier Integration

# Essentials of Early Supplier Involvement

### Program overview

- 2 hours e-learning
- 1 day classroom

Product development has become an important vehicle in developing or maintaining a strong position in an increasingly competitive environment. Involving the Supplier as early as possible into the development process presumes a very intensive co-operation between your organization and its suppliers.

Therefore a structured approach to Early Supplier Involvement is increasingly important in today's competitive environment. The leverage of innovative ideas from suppliers is a key source for differentiation. If successfully done, it can be an enormous advantage in flexibility in design, costs and time-to-market.

### Target Audience

#### **This program is intended for employees:**

- with a bachelor or master degree (or on equivalent level via work experience) with some years of business experience;
- who are involved in integrating suppliers in the initial phases of product creation processes and/or R&D processes;
- who are part of cross-functional teams.

### Objectives

#### **Through this program participants will be able to:**

- understand the role of ESI in the business context;
- raise awareness of Early Supplier Involvement process and recognized added value;
- understand roles and responsibilities within Early Supplier Involvement process;
- understand ESI toolkit.

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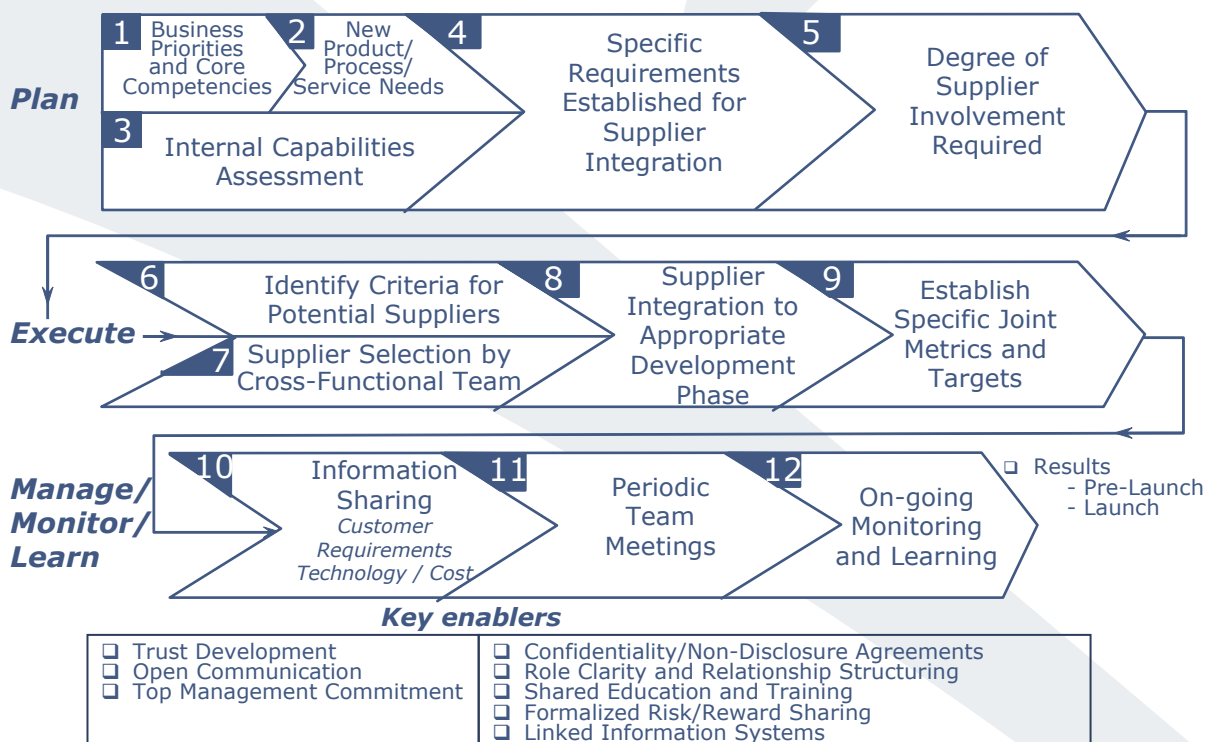
## Essentials of Early Supplier Involvement

Content: E-learning, 2 hours

1. Introduction World Class Excellence Framework (MSU)
2. Supplier Integration into Product Creation Process (PCP)

Content: Classroom, 1 day

- Early Supplier Involvement -Framework and processes (see picture)
  - ◇ Conditions & requirements
  - ◇ Core competencies
  - ◇ Supplier selection and relationship
  - ◇ Supplier risk management
- Essentials & tools, introduction to
  - ◇ Roadmap
  - ◇ Value engineering workshop
  - ◇ Intellectual property rights & contracting management
  - ◇ Target costing



Early Supplier Involvement -Framework