

Subject : Supplier Integration

Workshop: Early Supplier Involvement

Program overview

- 2 hours e-learning
- 2 days classroom

The possibility of involving suppliers early into the development process presumes a very intensive co-operation between your organization and its suppliers. If successfully done, it can be an enormous advantage in flexibility in design, costs, time-to-market, etc.

Target Audience

This program is intended for:

- cross-functional teams responsible for a new product/service creation process, who are considering involving and integrating suppliers in their process. There is a maximum of two teams (1 trainer) or 4 teams (2 trainers) per workshop (max. 8 participants per team).

Objectives

Through this program participants will be able to:

- how to identify opportunities for early supplier involvement;
- how to select suppliers and involve them early in the development process;
- how to identify "white spots" in their current way of working;
- possibilities to apply the newly learned approach to their own project;
- how to develop an action plan with first actionable steps for early supplier involvement.

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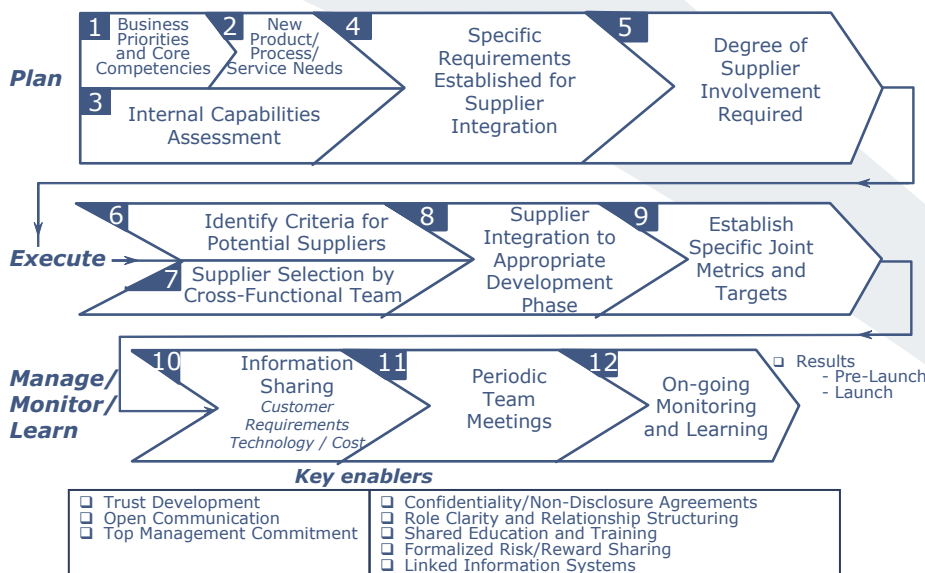
Workshop: Early Supplier Involvement

Content: E-learning, 2 hours

1. Introduction World Class Excellence Framework (MSU)
2. Supplier Integration into Product Creation Process (PCP)
3. Homework Assignments

Content: Classroom, 2 days

- Early Supplier Involvement -Framework and processes
 - ◊ General
- Technology driven
 - ◊ Detail process
 - ◊ Potential pitfalls
 - ◊ Defining pre-conditions
 - ◊ Defining the business requirements
 - ◊ "Scope of work"
 - ◊ Core / non core competencies
 - ◊ Market assessment and supplier relationships
 - ◊ Cases and workshops
- Purchasing driven
 - ◊ Potential supplier capabilities
 - ◊ Criteria for supplier selection
 - ◊ Capability and maturity checks
 - ◊ Business risks
 - ◊ Integration of strategy
 - ◊ Communication protocol
 - ◊ Cases and workshops



Early Supplier Involvement -Framework