

Subject : Outsourcing

Workshop: Outsourcing Transition and Implementation

Program overview

- 2 hours e-learning
- 2 days classroom

In an increasingly competitive business environment, companies establish their competitive advantages that allow them to perform activities better or more cost effectively than their rivals. To achieve long-term growth and sustain competitive advantages, they develop, protect and leverage their core competencies on one hand, and outsource other activities to third-party providers for enhanced performance/additional value on the other hand.

As a business strategy, outsourcing is used by companies in many industries for more than a quarter of a century, but with mixed degrees of success. Sometimes leading to a reversal of the outsourcing decisions.

A key factor behind successful outsourcing is a thorough understanding on what is core and non-core to the business, right at the decision and planning stage. Such understanding needs to be reached at organizational level instead of solo functional level. Another key success factor of outsourcing is preparing the outsourcing team for tactical challenges at transition and implementation stages.

Target Audience

This program is intended for:

- multi-functional teams responsible for formulating and executing an in sourcing / outsourcing strategy.

Objectives

Through this program participants will be able to:

- understand key challenges for successful outsourcing;
- identify cross functional team to define roles and responsibilities of both customer and supplier at different outsourcing phases;
- increase understanding on inter-company trust and relationship development;
- develop an implementation plan for outsourcing.

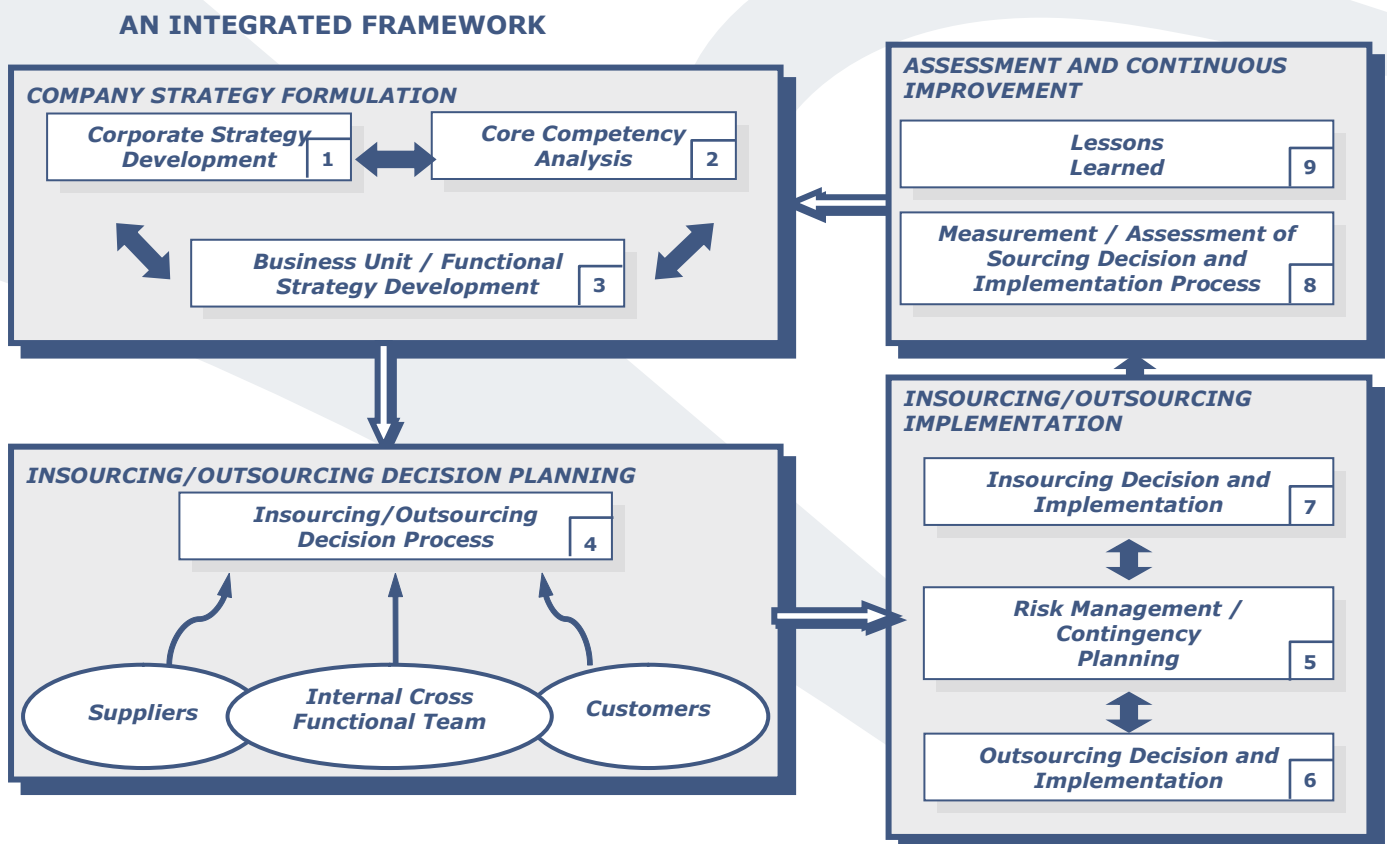
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Workshop: Outsourcing Transition and Implementation

Content: E-learning, 2 hours

1. Introduction World Class Excellence Framework (MSU)
2. Insourcing / Outsourcing

Content: Classroom, 2 days

- Building blocks for Outsourcing
- Different phases at transition & implementation stage
- Roles & responsibilities
- Challenges & proposals
- Implementation plan
- Action planning



Source: R. M. Monczka